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OAKGROVE

BUSINESS CONSULTING®

Clarity Starts Here.



OAKGROVE
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Business Health Check

Is your business built to last?

This 10-question assessment is designed to reveal where your business stands in it's ability to grow, sustain and succeed, with or without you. It takes less than 5-minutes and gives you great insights into the way you prioritize your next steps.

Instructions

For each of the following questions, rate your current status from:

- 1 = Needs Work
- 3 = Functional but Consistent
- 5 = Excellent

Add your score at the very end and check the key.

	Question	Rating
Financial Clarity	Do you know your break-even point and true profit margins?	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Sales Strategy	Do you have a defined and repeatable sales process?	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Team Alignment	Does every team member have a clear role & performance expectation?	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Processes	Are your daily operations standardized & documented?	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Customer Experience	Is your customer journey consistently delivering value?	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Leadership Bandwith	Do you work on the business more than in it?	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Growth Plan	Do you have a 1-3 year roadmap for growth and team capacity?	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Owner Exit	Do you have an exit or succession plan in progress?	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5
Accountability	Do you regularly track and act on your most important key metrics?	<input type="radio"/> 1 <input type="radio"/> 2 <input type="radio"/> 3 <input type="radio"/> 4 <input type="radio"/> 5



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/50

What your score says about your business.

Score Ranges:

- 40-50: Strong, Scalable Foundation - Time to Optimize
- 25-39: Room for Growth - Fix the Gaps and Level Up
- Under 25: Time to Dig In - Your Business is at Risk of Burnout/Plateau

